



Kale Logistics

Technology that Transforms

Independence through Technology

100 AIR CARGO STATIONS

# 100+ INDIA KI UDAAN

75  
Azadi Ka  
Amrit Mahotsav

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## LEADERSHIP DESK



Dear Kaleites

These are exciting times for Kale as we ramp up our leadership position in the Cargo Community space in Air Cargo and Maritime industry. With 46 Cargo Community System (CCS) stations (and counting) coupled with 100+ Air Cargo handling customer stations globally, we have the honour of leading the industry as it embraces a collaborative method of exchanging information across stakeholders using digital platforms. More specifically, in North America, we now count significant Airports like Atlanta, Vancouver, Anchorage, Chicago, Boston, and New York, amongst others using the ACS platform.

The recent mandate by the International Maritime Organization (IMO) to adopt Maritime Single Window is bound to galvanize the adoption of digitization across the Ports ecosystem. We are well poised to help customers comply with the mandate with our future-ready MSW platform. We are also offering a limited-time Free PoC to help Ports and Maritime Authorities experience first-hand experience of how the MSW platform will transform the vessel onboarding processes.

We have had a great start to FY23 and hope to continue the momentum in offering innovative digital solutions to the Logistics industry. With the pandemic on the decline, many of us are back to the office and back to the social collaboration, we have been missing as a team. This is leading to a new rigour in the way we work, thereby enhancing our efficiency and productivity.

I hope to see all of you at the office in the coming weeks as we continue this exciting journey in our business.

And, a very Happy Independence Day to all of you!

**Vineet Malhotra,**  
Co-Founder and Director



## EDITOR'S NOTE



Freedom is never dear at any Price. It is breath of Life. What would a man not pay for living?

*- Mahatma Gandhi*

Dear Kale'ites,

Azadi Ka Amrit Mahotsav is an initiative by the Government of India to celebrate and commemorate 75 years of independence, dedicated to the people of India for their contribution to India's evolutionary history and awakening of the national Pride. Saluting the spirit of Independence, Kale Logistics Solution has introduced a new logo for half a month.

Wishing our country growth, innovation and resolve to achieve every dream and idea towards a better tomorrow!

GO wishes you a very Happy Independence Day!



Questions

Answers

- |  |  |
|--|--|
| ✈️ One thing you would tell your younger self?                     | ✈️ Stay calm be happy  |
| ✈️ What are the failures in your life you are proud of?            | ✈️ When life brought me to the cross-roads, and I had to take a tough decision and today I feel I took the right decision. |
| ✈️ What would a "perfect" day look like for you?                   | ✈️ Break from everything and finding time for myself.  |
| ✈️ What is the foremost thing you would put on your bucket list?   | ✈️ To own a house.   |
| ✈️ Who is your inspiration and why?                                | ✈️ I will like to be a better version of myself.   |
| ✈️ What has Lockdown taught you?                                   | ✈️ Reconfirmed that never take things for granted, and there are no guarantees.  |
| ✈️ You learn of a last-minute business trip, what do you do first? | ✈️ Understand the Agenda.  |
| ✈️ One thing you love about yourself and one thing you abhor?      | ✈️ My sense of humour/ My laid back attitude   |
| ✈️ One thing you remember and miss even today?                     | ✈️ I learned Tabla and discontinued. I wish I had continued.   |
| ✈️ If you could add one thing to office, what would it be?         | ✈️ Ownerships and realistic deadlines which will reduce the stress.  |

**Mohan Limaye** Group Head for Air Cargo Community System (ACS) Practice. From understanding the client's requirements to understanding himself, his take on life is refreshingly unique. Know little things that matter to Mohan.





## Managing Oneself

Most people think they know what they are good at, but they are usually wrong. Throughout history, people little needed to recognize their strengths as a person was born into a position and a line of work.

The only way to discover your strength is through feedback analysis. Whenever you make a crucial decision or take crucial action, write it down- what you expect will happen and compare notes after a year with the actual result. This analysis will show you what you need to improve and what you need to attain. You discover where your intellectual arrogance is causing disabling ignorance and overcome it. The feedback will also reveal if the problem is due to a lack of manners. Manners is the lubricating oil for an organization. Pleasantries like thanks, please, knowing a person's name or asking after family facilitates two people to work together smoothly.

### Things to study about oneself

**How do I perform?** Most people work in a way that is not their way, leading to non-performance. Knowing your strength is the key to your performance. Know if you are a reader or a listener. Rarely are people both, and few listeners can make themselves into competent readers and vice versa.

**How do I Learn?** There are half a dozen ways to learn, and not a single one is the perfect one. Some learn by writing, some by hearing, and others by talking. Of all the significant pieces of self-knowledge, understanding how you comprehend is the easiest to acquire. What you do with your knowledge is far more decisive. To manage yourself effectively, ask an important question: Do I work well with people, or am I a loner? If you work well with people, then ask in what relationship? Do not change yourself, but work hard to improve the way you perform.

**What are my Values?** Ethics requires that you ask yourself; What kind of person do I want to see in the mirror in the morning? Ethics is only part of a value system- chiefly of an organization's value system. If there is a value conflict between you and your workplace, it will cause frustration.

**Where do I Belong?** A handful of people know early in their lives where they belong. People are prepared for opportunities when they know their strengths, understand method of their work, and their values, and you will reach the pinnacle of success.

Excerpts from Harvard Paper by Peter F. Drucker





## Fitness is a way of life

*"If you want something you've never had, you must be willing to do something you've never done."*

*-Anonymous*

The body achieves what the mind believes. Once you are exercising regularly, the hardest thing is to stop it. If you don't make time for exercise, you'll probably have to make time for illness. Without a doubt, with the advent and spread of the COVID-19 virus, health has become dramatically significant in a global society.

Parikshit is a guy who runs a marathon when his body estimated 85kg, and within one and a half years of dedication, he reaches his ideal weight. A self-confessed, obsessed with an adrenalin rush, but the gym was never an option. He started looking for other venues and came upon Mixed Martial Arts (MMA). Since he got into it, there has been no looking back. He has been training from kickboxing to judo karate, experimenting with different art forms of MMA.

Before we go further, let us know a little about Mixed Martial Arts (MMA), a hybrid combat sport incorporating techniques from boxing, wrestling, judo, jujitsu, karate, Muay Thai (Thai boxing) and other disciplines. Though in the beginning, criticised as a brutal blood sport without rules, MMA gradually shed its no-holds-barred image and emerged as one of the world's fastest-growing spectator sports in the early 21st century.

Parikshit is planning to participate in a state or district-level championship for kickboxing. We might hear about his new achievements soon.

### Tips to stay fit with MMA-

- High protein intake is mandatory for this kind of workout.
- Consistency is the key to reaching your potential
- Start by training seriously once or twice a week, mixed with cross-training like running, yoga, or bodyweight strength training on your off days.

Places to reach out if you are interested in this Art.

### Brute MMA & Fitness:

- **Hariniwas Branch:** 3rd Floor, S K Tower, Hariniwas Cir, above SRL Diagnostics, Panch Pakhdi, Thane West, Thane, Maharashtra 400602
- **Manpada Branch:** House No 677, Block No 93, opp. Oscar Hospital, Manpada, Thane, Maharashtra 400607

**Parikshit Parab** is associated with HR and helps in sourcing recruitment's in our organisation. On a personal level, he believes in living life to its fullest potential. Parikshit Parab is an inspiration for staying healthy and fit.





## The beautiful world of Café in Kampala (Uganda)

Kampala has its fair share of "coffee shops", and finding the perfect quiet, cosy spot with high-speed Wi-Fi can be a rather daunting task.

Let's visit some excellent place for a cuppa.

**Cafe Javas:** Cafe Javas boasts of having close to 300 carefully selected mouth-watering menu items that suit your tastes. Its coffee lounges have a unique ambience with a tasteful decor.

**Coffee at Last:** Set on Makindye hill, a quiet residential type dwelling right off Mobutu road opposite Makindye Country Club. The cafe has a comfy main area that doubles as a coffee shop and restaurant. It also has a guest house on the premises called "Mahali", a bed-and-breakfast. They have a wide range of coffees, teas, local beers and wines, and an extensive menu.

**1000 Cups Coffee House:** 1000 Cups is a quaint little coffee shop placed at the Prism building between Buganda and Kampala roads. This one is inside the mall with a balcony overlooking Kampala road. A lot of classic coffee drinks and cocktails. Are you looking for a spot in the downtown area for a quick meeting in a non-crowded space? Come in.

**Endiro:** Voted the best coffee shop by many, they have two locations that offer great coffee. Unlike the one at Tank hill, the location at Kisementi is cosy and quiet indoors. A perfect place if you are looking for somewhere secluded to do some work and coffee as your companion.

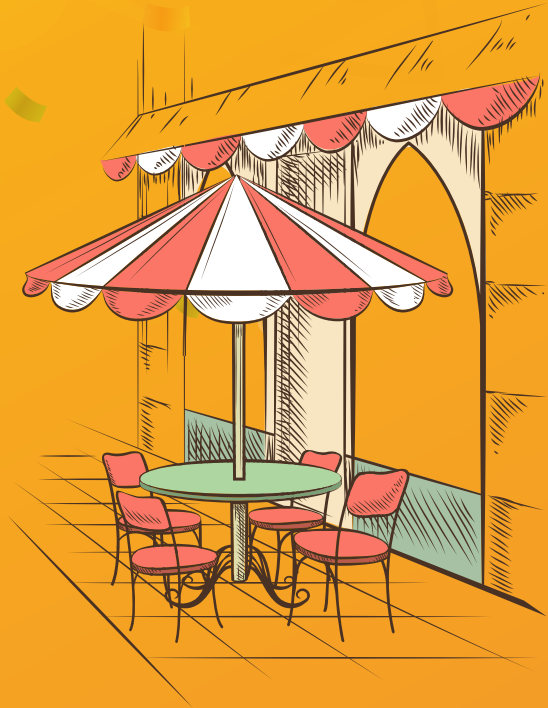
**Kardamom And Koffee:** On a quiet street in Kololo. It is a cute little gem and has been around for a while; owned by an Asian-Ugandan couple who has travelled around the world. They have several home decor items for sale and books on the shelves that you can pick and read. With the great coffee and teas, you can have a bite of Mediterranean cuisine.

**Wild Coffee Bar:** Their barista makes excellent coffee and unbelievable cocktails. The menu is simple but offers a great selection. On 110th, 7th street, industrial area on the rooftop, a quiet coffee shop during the day turns into a bar in the evening.

**Cafe Buna:** Gaba road's favourite place to grab a quiet coffee. Cafe Buna has been on the scene for a while and is the best place to grab a quick coffee and meal in a chill and tranquil setting.

**Kaffe Kaffe:** A standalone coffee shop on Bukoto street behind Acacia Mall at the intersection between Bukoto and Kanjokya streets. A perfect place to grab a quick coffee, tea, juice or pastry on the go.

**Ref Cafe:** Dubbing itself Uganda's first cold press juicery, Ref cafe started by selling bottled cold press juices and sportswear but has now expanded and opened a flagship cafe at The UMA grounds. If in the mood for some fresh cold press juices or a quick coffee and tea for a takeaway walk-in.





## CONGRATULATIONS AND JUBILATIONS!!!

As you embark on a new chapter of your life, Kale family joins in wishing you happiness to keep you warm through every phase of your life.



**Shoaib Shaikh with his significant other**





## EMPLOYEE OF THE MONTH - WINNERS



May 2022  
**Sayli Chaudhari**  
BIAL UPLIFT Testing Team



June 2022  
**Deepa Rani**  
UPLIFT Development Team



July 2022  
**Vinay Pujari**  
Security - Admin Team

## ACTIVITIES







**GO congratulates all the teams who are working non-stop to meet the deadlines and play a crucial role in building Kale Logistics Solutions into a World Class Institution. There have been teams who have collaborated to help the projects Go Live with their dedication and domain. GO commemorate our champions.**

**Sardar Vallabhbhai Patel International Airport, Ahmedabad (Adani Ahmedabad International Airport Limited): Galaxy**

Preeti Gupta, Sanjay Verma, Pramod Kumar Pandey, Rohit Seth, Ketan Chalke, Kalyankumar, Mukesh Ranjan, Venkata Swamy, Shahbaaz Khan, Jyoti Patkar, Kalyani Nerkar, Akshata Badgujar, Komal Shevkar, Ishwari Jagtap, Ranjit Viridi, Shoaib Shaikh, Santosh Singh, Amit Manjrekar, Chetan Ahire, Kathirvel Muthu, Rohit Singh, Bharat Nage, Prashant Gole & Rupesh Sidpara.

**Trivandrum International Airport (TRV): ACS**

Kalyani Nerkar, Akshata Badgujar, Komal Shevkar, Shoaib Shaikh, Santosh Singh, Shahbaaz Khan, Jyoti Patkar, Amol Deshpande & Rupesh Sidpara.

**Sardar Vallabhbhai Patel International Airport, Ahmedabad (Adani Ahmedabad International Airport Limited): Galaxy**

Narendra Bisht, Pryaranjan Heer, Omendra Yadav, Praveen Pandey, Deepa Rani, Tanvi Sawant, Rupesh Sidpara, Venkata Swamy, Amit Manjrekar, Sanjay Patil, Mohan Limaye, Charu Agarwal, Mandar Utekar, Tanya Mishra, Sayli Chaudhari, Akshata Badgujar, Ishwari Jagtap, Kalyani Nerkar, Shoaib Shaikh, Santosh Singh, Sushil Gangal, Archana Nachnani, Pritesh Raikar, Ankita Jadhav, Eddie George, Poonam Noorani.





Dear friends, the latest Unscramble for you. It has few letters and you have to guess the word. What are you waiting for? Test yourself, decipher the words and send us your answers as fast as you can.

**Unscramble**

Three steps to win an exciting hamper

Step one- fill the correct answers

Step two- take a snapshot of your responses

Step three- shoot it to [renuka.malhotra@kalelogistics.com](mailto:renuka.malhotra@kalelogistics.com)



**Winner of the JUNE 2022 GO Unscramble is Monika Ahire. Congratulations Monika!**

Lapamak

Sestinf

Formep

Ttiaude

**Name**

**Fortune Cookie**

The day you are born shines the brightest for you and your loved ones. Some inspiring quotes according to your birth date. GO hopes it brings a smile to your face and hope in your heart.

No-1 We all have dreams. But in order to make dreams come into reality, it takes an awful lot of determination, dedication, self-discipline, and effort.

No-2 Imagination is a golden pathway to everywhere.

No-3 It isn't enough to think outside the box. Thinking is passive. Get used to acting outside the box.

No-4 My style varies on my mood or the weather of the day.

No-5 Charisma is the fragrance of the soul.

No-6 Life has no limitations except the ones you make.

No-7 Follow your passion; it will lead you to your purpose

No-8 You Can't have everything and do everything at the same time.

No-9 Faith gives you an inner strength and a sense of balance and perspective in life.



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